

STELLAR GOOD NEWS

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Stellar Software

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Stellar Updates

Recent changes and updates to Stellar:

Main Menu (BACKUP)

You can now back up from the Stellar main screen. We have added the new backup program to top right corner of menu.

Features: You configure folders to back up and destinations. It will check for open Stellars, copy/compress/burn CD (XP/Vista), backup types, support for unattended CD burning with external program (currently supports Nero 6, others could be added). It also verifies that all files were properly backed up. BACKUP has never been easier.

Accounts Aging

Now allows report to be limited to a specific account code.

Mistake

Last month's newsletter had the word September rather than August. Thus September 11 this time.

Military

In the 40's there were two schools that taught a chiropractic/medical curriculum during WWII and those graduates were welcomed by the military.

In mid 70's, ACA was told by their attorney to either enlarge the scope of practice or get rid of the name "chiropractic" if they were to survive. Did they tell you about that?

In the 80's a movement was launched to meet the military requirements to get chiropractic

into the military. George H. W. Bush directed the Secretary of Defense to do it. They came up with the requirements. Guess what? The requirements needed to get GP licenses for new graduates are the same ones the military specified in the 80's to get DCs into the military medical corps. Did you know that your colleges and associations sabotaged that? If you doubt this assertion, call or email Stellar and we will put you in touch with the DC who worked his heart out for you and was stopped by your very own associations and college presidents.

Nearly every year, you can pick up one of the journals and read about the wonderful efforts being made to get chiropractic into the military. House resolutions are passed, lobbying money is passed around, and pleas are made for support. Here are a few examples:

2008 - <http://tinyurl.com/5ukkp6>

2006 - <http://tinyurl.com/5wrzvp>

2003 - <http://tinyurl.com/6qj9th>

2002 - <http://tinyurl.com/6a7gkf>

Are they really going to do it? All of the so-called attempts to get in the military are a fraud. The associations and colleges were shown how to get DCs in the military and the colleges sabotaged the effort by failing to teach surgery and pharmacology. This is all the military required and they didn't do it. 90% of all bills are passed without debate or even reading, **chiropractic** is always in the 10%. Why?

Half of new graduates face financial problems within 5 years.

What are they supposed to do with their 8+ years of education plus \$100-200,000 student loan debts and maybe equipment and clinic mortgage to make a living? No other school will take those credits. What does the leadership have to say about this ugly fact? And where will we all be when national health care hits like a tsunami? It is not a good picture BUT THIS CAN ALL CHANGE IF THE RIGHT CHOICES ARE MADE NOW.....

The military requirement was an expanded curriculum with minor (ambulatory) surgery and practical pharmacology (350 curriculum (not credit) hours). Very simple, do this and you are in, don't do it and you are out. The colleges didn't do it. What is wrong with this picture?

The college presidents and association big shots make plenty of money being big shots, why should they do anything for chiropractic? The truth is, they don't. They could have and they didn't. Did you know that Palmer, himself, was offered a medical license several time and refused?

That is why I am calling for a grass roots effort to move them off their fat, comfortable behinds. I don't say this to be negative, you NEED to know who is NOT helping you! The practice management seminars won't save you either. We must face the facts before we can fix the problem. DCs already in practice can also be brought into this solution. We will talk about that later.

Canada today needs 26,000 GPs. The US needs 200,000 GPs. The jobs are there, the time is ripe, will we fail to get on Noah's ark?

Harvard

Harvard medical school is teaching manipulation to MDs and DOs, chiropractors need not apply. What does this portend for us?

AMA

At the last national convention, the AMA passed resolution 232 to pressure the attorneys general of the various states and Washington for an opinion that only MDs and DOs can use the word "physician". The next part of the plan is to do the same with "doctor". What does this portend for us?

Saving DCs

Let's try to summarize the situation:

1) It is becoming more and more difficult to 'pay the rent'. 50% of DCs in Wisconsin were surveyed and the mean income for male chiropractors with LESS THAN THREE YEARS experi-

ence was \$31,714. It is pretty rugged to pay off \$200,000 in student loans with that. In the '80s, the average income in chiropractic was \$150-250,000. It has steadily declined to \$60-90,000 when averaging multiple surveys, including government. True, there are DCs taking in over \$500,000, but I know many struggling chiropractors (and doctors) who have been in practice for years.

2) The health care dollars are disappearing down the HMO and government management (Medicare/Blue Cross/ Medicaid) ratholes. And it is clear that the next administration may succeed in moving us to socialized medicine in which chiropractic has no presence.

3) Student enrollment has declined 34% over the last six years.

4) Based on student loan defaults, half of new graduates (of a declining enrollment) now fail in five years. Their student loans are still unpaid and their college credits of no value in getting a different job.

5) The colleges and associations are part of the problem. Why are they now graduating massage therapists who will (for \$10,000 in tuition) go into competition with DCs? We are part of the problem. Why are we bickering over 'philosophies'?

A PR campaign won't fix any of this.

Legal action won't fix any of this.

Is there an answer?

I think there is, and we can do it. We can and must get equal standing with MDs as the DOs have done. Apply financial pressure to the colleges. Get them to stop stabbing us in the back. They must add pharmacology and minor surgery to the curriculum and get internship agreements. The infrastructure is there, let's just do it! An MD degree will give us equity in reimbursement. The colleges are potentially the solution - and will be if we apply the needed financial pressure.

Other colleges have proposed or done it in the past. (See Military above.)

York Chiropractic College has established chiropractic internship at the National Naval Medical Center, within the VA Healthcare System, and with Monroe Community Hospital. Let's get real and give our new grads a chance again. See the Letter to the College in Resources on www.stellarchiro.com.

Nogier Light

If you want one, better hurry. There are only two or three still available. ...

Call 580-323-7090